# Lake Forest CHSD No. 115 <br> Lake County, Illinois 

## Pricing Report for Series 2023 (via Competitive Sale)

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October 11th, 2023

PREPARED FOR<br>Dr. Matthew Montgomery, Superintendent<br>Dr. Jennifer Hermes, Chief Operating Officer/CSBO



- The graph below shows the range between the record highs and lows of AAA MMD at each maturity since 1993, along with average rates over this time frame and the current rates.



## AAA-MMD Index and Treasury Rates



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- The competitive sale for the District's AAA-Rated General Obligation School Bonds, Series 2023 resulted in 11 bids
- The Series 2023 all-in true interest cost is 4.355\%.
- The bids exceeded our expectations given recent market movement which we recently estimated at $4.72 \%$ on the 2023 Bonds.
- The market has moved significantly over the past month in the 1-year to 10-year range.

|  | $\mathbf{1}$ | $\mathbf{5}$ | $\mathbf{1 0}$ | $\mathbf{1 5}$ | $\mathbf{2 0}$ | $\mathbf{2 5}$ | $\mathbf{3 0}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $9 / 11 / 2023$ | 3.25 | 2.88 | 2.98 | 3.49 | 3.71 | 3.88 | 3.92 |
| $10 / 10 / 2023$ | 3.70 | 3.41 | 3.48 | 3.96 | 4.17 | 4.32 | 4.36 |
| Change | $\mathbf{0 . 4 5}$ | $\mathbf{0 . 5 3}$ | $\mathbf{0 . 5 0}$ | $\mathbf{0 . 4 7}$ | $\mathbf{0 . 4 6}$ | $\mathbf{0 . 4 4}$ | $\mathbf{0 . 4 4}$ |

Changes in AAA MMD: September 11, 2023 vs. October 10, 2023

- MMD rates have continued to rise this year.

|  | $\mathbf{1}$ | $\mathbf{5}$ | $\mathbf{1 0}$ | $\mathbf{1 5}$ | $\mathbf{2 0}$ | $\mathbf{2 5}$ | $\mathbf{3 0}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $12 / 30 / 2022$ | 2.86 | 2.52 | 2.63 | 3.15 | 3.37 | 3.51 | 3.58 |
| $10 / 10 / 2023$ | 3.70 | 3.41 | 3.48 | 3.96 | 4.17 | 4.32 | 4.36 |
| Change | $\mathbf{0 . 8 4}$ | $\mathbf{0 . 8 9}$ | $\mathbf{0 . 8 5}$ | $\mathbf{0 . 8 1}$ | $\mathbf{0 . 8 0}$ | $\mathbf{0 . 8 1}$ | $\mathbf{0 . 7 8}$ |

Changes in AAA MMD: December 30, 2022 vs. October 10, 2023

- The all-in true interest cost includes the interest rates, underwriter's discount and all costs of issuance.

| Bidder | True Interest Cost |
| :--- | :---: |
| BofA Securities | $4.304990 \%$ |
| Jefferies LLC | $4.314591 \%$ |
| TD Securities | $4.319939 \%$ |
| Morgan Stanley \& Co, LLC | $4.325613 \%$ |
| J.P. Morgan Securities LLC | $4.342046 \%$ |
| RBC Capital Markets | $4.356821 \%$ |
| Citigroup Global Markets Inc. | $4.362946 \%$ |
| Wells Fargo Bank, National Association | $4.399999 \%$ |
| Mesirow Financial, Inc. | $4.405043 \%$ |
| KeyBanc Capital Markets | $4.477935 \%$ |
| Robert W. Baird \& Co., Inc. | $4.495107 \%$ |

- 11 bidders participated demonstrating strong interest in the District's AAA-rated General Obligation School Bonds
- Top two bids were about 1bp apart from each other with BofA Securities as the frontrunner
- BofA Securities submitted the lowest True Interest Cost of $4.30 \%$ (not including cost of issuance)
- The True Interest Cost includes the yield, coupons and underwriter's discount (not costs of issuance)

Note that these were preliminary numbers based on the bids. The issue was resized and final numbers are reflected on the next slides.

| Significant Dates | Series 2023 |
| :--- | :---: |
| Sale Date | October 11, 2023 |
| Dated \& Delivery Date | November 1, 2023 |
| First Interest Payment Date | November 1, 2024 |
| Final Principal \& Interest Payment Date | November 1,2043 |


| Statistics | Series 2023 |
| :--- | :---: |
| All-in True Interest Cost (including costs | $4.355392 \%$ |
| of issuance) |  |

*Does not include rounding amount of \$3,366.65.

| Tax Year | Equalized <br> Assessed <br> Valuation | \% <br> Change | Referendum Debt Service |  |  | Proposed TOTAL Referendum Debt Service | Total Estimated Tax Rate for Debt Service | Total Estimated Debt Payments $\$ 500,000$ Home' | Estimated <br> Tax Increase due to New Bonds on $\$ 500,000$ Home' | Total <br> Estimated Debt Payments \$1,000,000 Home' | Estimated Tax Increase due to New Bonds on \$1,000,000 Home' |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current Referendum Debt Service | Series 2023 <br> Plus <br> Referendum <br> Debt Service | Proposed Referendum Debt Service |  |  |  |  |  |  |
| 2020 | 2,993,422,541 | -2.33\% | 3,840,900 |  | 3,840,900 | 3,840,900 | 0.128 | \$206 |  | \$420 |  |
| 2021 | 2,966,938,417 | -0.89\% | 3,844,800 |  | 3,844,800 | 3,844,800 | 0.130 | \$208 |  | \$424 |  |
| 2022 | 3,020,154,350 | 1.76\% | 3,838,700 |  | 3,838,700 | 3,838,700 | 0.127 | \$204 |  | \$416 |  |
| 2023 | 3,020,154,350 | 0.00\% | 3,843,550 | 8,092,050 | 11,935,600 | 11,935,600 | 0.395 | \$627 | \$423 | \$1,286 | \$870 |
| 2024 | 3,020,154,350 | 0.00\% | 3,837,900 | 8,088,825 | 11,926,725 | 11,926,725 | 0.395 | \$627 |  | \$1,285 |  |
| 2025 | 3,020,154,350 | 0.00\% | 3,840,300 | 8,091,825 | 11,932,125 | 11,932,125 | 0.395 | \$627 |  | \$1,285 |  |
| 2026 | 3,020,154,350 | 0.00\% | - | 8,091,200 | 8,091,200 | 8,091,200 | 0.268 | \$425 | -\$202 | \$872 | -\$414 |
| 2027 | 3,020,154,350 | 0.00\% | - | 8,091,838 | 8,091,838 | 8,091,838 | 0.268 | \$425 |  | \$872 |  |
| 2028 | 3,020,154,350 | 0.00\% | - | 8,092,475 | 8,092,475 | 8,092,475 | 0.268 | \$425 |  | \$872 |  |
| 2029 | 3,020,154,350 | 0.00\% | - | 8,092,350 | 8,092,350 | 8,092,350 | 0.268 | \$425 |  | \$872 |  |
| 2030 | 3,020,154,350 | 0.00\% | - | 8,091,725 | 8,091,725 | 8,091,725 | 0.268 | \$425 |  | \$872 |  |
| 2031 | 3,020,154,350 | 0.00\% | - | 8,090,100 | 8,090,100 | 8,090,100 | 0.268 | \$425 |  | \$871 |  |
| 2032 | 3,020,154,350 | 0.00\% | - | 8,091,850 | 8,091,850 | 8,091,850 | 0.268 | \$425 |  | \$872 |  |
| 2033 | 3,020,154,350 | 0.00\% | - | 8,091,350 | 8,091,350 | 8,091,350 | 0.268 | \$425 |  | \$872 |  |
| 2034 | 3,020,154,350 | 0.00\% | - | 8,088,100 | 8,088,100 | 8,088,100 | 0.268 | \$425 |  | \$871 |  |
| 2035 | 3,020,154,350 | 0.00\% | - | 8,091,350 | 8,091,350 | 8,091,350 | 0.268 | \$425 |  | \$872 |  |
| 2036 | 3,020,154,350 | 0.00\% | - | 8,090,350 | 8,090,350 | 8,090,350 | 0.268 | \$425 |  | \$871 |  |
| 2037 | 3,020,154,350 | 0.00\% | - | 8,089,475 | 8,089,475 | 8,089,475 | 0.268 | \$425 |  | \$871 |  |
| 2038 | 3,020,154,350 | 0.00\% | - | 8,092,850 | 8,092,850 | 8,092,850 | 0.268 | \$425 |  | \$872 |  |
| 2039 | 3,020,154,350 | 0.00\% | - | 8,089,725 | 8,089,725 | 8,089,725 | 0.268 | \$425 |  | \$871 |  |
| 2040 | 3,020,154,350 | 0.00\% | - | 8,092,200 | 8,092,200 | 8,092,200 | 0.268 | \$425 |  | \$872 |  |
| 2041 | 3,020,154,350 | 0.00\% | - | 8,092,263 | 8,092,263 | 8,092,263 | 0.268 | \$425 |  | \$872 |  |
| 2042 | 3,020,154,350 | 0.00\% | - | 8,088,300 | 8,088,300 | 8,088,300 | 0.268 | \$425 |  | \$871 |  |
| Total |  |  | \$ 15,360,450 | \$ 161,820,200 | \$ 177,180,650 | 177,180,650 |  |  |  |  |  |
|  |  |  |  | Proceeds: | \$105,700,000 |  |  |  |  |  |  |
|  |  |  |  | All-in TIC: | 4.36\% |  |  |  |  |  |  |

(1) Series 2023 assumes actual pricing results as of October 11, 2023.
(2) Market value of home is $\$ 500,000$. Tax Impact calculated by dividing market value by 3 to get assessed value. The $\$ 6,000$ homeowner deduction is included through 2022 then increases to $\$ 8,000$ in 2023 .


Lake Forest HSD 115, Lake County, Illinois
COMPARISON THE PROMISE AND FINAL PRICING

|  | Issuance Date | Amount | Estimated <br> All-In True Interest Cost | Estimated Total Net Debt Service | Average Annual Debt Service 20 years | Maximum Annual Debt Service | First Tax Impact | Estimated <br> Net Increase on \$500k Market Value Home | Estimated <br> Net Increase on \$1M Market Value Home |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| The Promise (1) | Fall 2023 | \$105,700,000 | 5.78\% | 182,533,913 | 9,126,696 | 9,129,288 | Spring 2024 <br> Spring 2027 | $\begin{array}{r} \$ 474 \\ -\$ 200 \end{array}$ | $\begin{array}{r} \$ 974 \\ -\$ 410 \end{array}$ |
| Level DS 5\% Coupons (2) | Fall 2023 | \$105,700,000 | 4.36\% | 161,820,200 | 8,091,010 | 8,092,850 | Spring 2024 <br> Spring 2027 | $\begin{array}{r} \$ 423 \\ -\$ 202 \end{array}$ | $\begin{array}{r} \$ 870 \\ -\$ 414 \end{array}$ |

(1) The Promise estimate occurred in November 2022 at time of passage of resolution initiating public question using current interest rates plus $1.50 \%$ cushion ( 20 years).
(2) Final Pricing October 11, 2023 (20 years) via competitive sale.

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